

# Dominic Johnson

EXECUTIVE PERFORMANCE COACH



Dominic Johnson is a commercially-minded consultant specialising in driving concrete business outcomes in the areas of corporate culture, complex-sales and leadership development.

Since 1995 Dominic has consulted to senior teams as a trusted adviser to effectively drive higher levels of trust, engagement and performance. He has an impressive depth of experience including positions as a senior consultant with Price Waterhouse Coopers (2 years), a principal and practice leader at Franklin Covey, UK(8 years). He has also run his own consulting businesses (4 years) and served as an executive director for 7 years.

Dominic has developed and led significant change initiatives which have transformed cultures in large professional services firms, IT organisations, government departments, retail businesses and a broad range of other industries. Dominic's strong diagnostic skills allow him to tackle complex issues and engage people at all levels resulting in swift and lasting performance breakthroughs.

He has coached CEOs, operations directors, major bid-teams, business unit leaders and professionals at all levels to increased sales and business success. He is valued for his incisive questions, courageous insights, breadth of research and deep empathy. His willingness to take personal responsibility for delivering results combined with his commercial acumen enables him to develop rapid traction even in the most challenging environments.

He has numerous accreditations including:- Master Facilitator of Seven Habits of Highly Effective People (Covey), the Leadership Circle, Emotional Competence Inventory (Hays/Goleman), Lifestyles Inventory (Human Synergetics), Cultural Values Assessment (Barrett), Business Think (Khalsa, Smith and Marcum).

Dominic thrives on assisting people to realise their intentions - personally and professionally. What breakthroughs are you keen to make?



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